

# Maurizio Quaranta

LINE SPECIALIST presso Astidental di Sabbione S.p.A.

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## Riepilogo

Actually Involved in The Dental Business in ASTIDENTAL as Line Specialist for Traditional Equipment & Hi-Tech, I have more than 25 Years of experience in Dental Equipment. Bilingual Tongue Italian and French, plus English for business. Vice President ADDE (European Association Dental Dealer) and member of the Board ANCAD (Association Italian Dental Dealer),

Based in Milan

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## Esperienza

### **LINE SPECIALIST presso Astidental di Sabbione S.p.A.**

2009 - Presente (7 anni)

LINE SPECIALIST IN DENTAL EQUIPMENT & HI-TECH.

### **LINE SPECIALIST presso KRUGG/HENRY SCHEIN**

2006 - 2009 (3 anni)

Line Specialist in Dental Equipment

### **CEO presso FISIODENT**

1982 - 2006 (24 anni)

MARKETING & SALES IN DENTAL DEPOT LATER BUYED WITH THE MANAGEMENT BY OUT SYSTEM

### **Financial Administration Manager presso MB ITALY SRL**

1979 - 1982 (3 anni)

FINANCIAL ADMINISTRATION MANAGER FOR THE ITALIAN SUBSIDIARY OF MILTON BRADLEY

### **Executive Assistant presso AKZO COATING**

1976 - 1979 (3 anni)

Assistant To the Administration manager of VERCOLAC

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## Lingue

**INGLESE**

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## Competenze ed esperienze

**Management**

**Dentistry**  
**Sales Management**  
**Strumenti medicali**  
**Strategia di marketing**  
**Assistenza sanitaria**  
**New business development**  
**Pianificazione strategica**  
**Vendite**  
**Sviluppo di prodotto**  
**Business plan**  
**Assistenza clienti**  
**Strategia d'impresa**  
**Public speaking**  
**Gestione vendite**  
**Marketing**  
**Odontoiatria**  
**Medical Devices**  
**Team building**  
**Project management**  
**Microsoft Office**  
**Business Planning**  
**Marketing Strategy**  
**Lancio del prodotto**  
**Product Development**

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## Formazione

### **SDA Bocconi**

B.S.A. POST GRADUATED IN BUSINESS ADMINISTRATION, DIREZIONE AZIENDALE, 1978 - 1980

### **UNIVERSITA' STATALE DEGLI STUDI DI MILANO**

1970 - 1976

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